



# PROJECT MANAGEMENT PMP® CERTIFICATION TRAINING

Accelerate your career with a globally recognized and in demand Project Management certification that takes your career on the path of growth and success.

## Benefits of PMP® Certification

- Globally recognized and in-demand worldwide
- Demonstrates your Project Management knowledge, experience, and skills to potential employers and clients
- Provide professional skills necessary to lead project teams and bring projects to successful completion
- Command higher salaries than non-certified individuals by showcasing competency in leading and directing projects with a PMP Certification
- Accelerate your career to greater heights with a globally recognized Project Management certification
- Improve your chances of growth by demonstrating your Project Management knowledge through an international certification





## Key Features

- 4-day full-time intensive PMP Boot Camp
- Comprehensive PMP Exam Prep Class
- PMP classroom workshop conducted by an expert instructor
- 2000+ PMP exam prep practice questions
- 5 full-length PMP practice exams
- Complimentary access to PMP E-learning
- PMP® Program Handbook based on PMBOK® Guide - 7th Editions
- 35 Contact Hours Certificate
- Help with PMP Exam Application Process
- Interactive PMP training workshop - Weekend and Weekday
- Chapter-wise practice questions
- Instructor-led Live Online Training also available on demand



## Modes of Engagement



### **Instructor-Led Classroom Training**

4-Day PMP Certification exam prep classroom training workshops conducted worldwide.



### **Instructor-Led Live Online Training**

Provided to your company's employees across global locations through Citrix GoToMeeting or Cisco WebEx.



### **Self-Paced E-Learning**

Anywhere, anytime access to E-Learning through a Learning Management System for employees across the globe.



### **Enterprise Training**

In-House instructor-led 4-day PMP certification training in your office across global locations. We can also provide 2-day PMP Fundamentals training for your team to precede the PMP certification training.

# PMP® Exam Content Outline

## Aligned with PMBOK® Guide – Seventh Edition

Domain I	People—42%
<b>Task 1</b>	<p><b>Manage conflict</b></p> <ul style="list-style-type: none"> <li>• Interpret the source and stage of the conflict</li> <li>• Analyze the context for the conflict</li> <li>• Evaluate/recommend/reconcile the appropriate conflict resolution solution</li> </ul>
<b>Task 2</b>	<p><b>Lead a team</b></p> <ul style="list-style-type: none"> <li>• Set a clear vision and mission</li> <li>• Support diversity and inclusion (e.g., behavior types, thought process)</li> <li>• Value servant leadership (e.g., relate the tenets of servant leadership to the team)</li> <li>• Determine an appropriate leadership style (e.g., directive, collaborative)</li> <li>• Inspire, motivate, and influence team members/stakeholders (e.g., team contract, social contract, reward system)</li> <li>• Analyze team members and stakeholders' influence</li> <li>• Distinguish various options to lead various team members and stakeholders</li> </ul>
<b>Task 3</b>	<p><b>Support team performance</b></p> <ul style="list-style-type: none"> <li>• Appraise team member performance against key performance indicators</li> <li>• Support and recognize team member growth and development</li> <li>• Determine appropriate feedback approach</li> <li>• Verify performance improvements</li> </ul>
<b>Task 4</b>	<p><b>Empower team members and stakeholders</b></p> <ul style="list-style-type: none"> <li>• Organize around team strengths</li> <li>• Support team task accountability</li> <li>• Evaluate demonstration of task accountability</li> <li>• Determine and bestow level(s) of decision-making authority</li> </ul>
<b>Task 5</b>	<p><b>Ensure team members/stakeholders are adequately trained</b></p> <ul style="list-style-type: none"> <li>• Determine required competencies and elements of training</li> <li>• Determine training options based on training needs</li> <li>• Allocate resources for training</li> <li>• Measure training outcomes</li> </ul>
<b>Task 6</b>	<p><b>Build a team</b></p> <ul style="list-style-type: none"> <li>• Appraise stakeholder skills</li> <li>• Deduce project resource requirements</li> <li>• Continuously assess and refresh team skills to meet project needs</li> <li>• Maintain team and knowledge transfer</li> </ul>

<p><b>Task 7</b></p>	<p><b>Address and remove impediments, obstacles, and blockers for the team</b></p> <ul style="list-style-type: none"> <li>• Determine critical impediments, obstacles, and blockers for the team</li> <li>• Prioritize critical impediments, obstacles, and blockers for the team</li> <li>• Use network to implement solutions to remove impediments, obstacles, and blockers for the team</li> <li>• Re-assess continually to ensure impediments, obstacles, and blockers for the team are being addressed</li> </ul>
<p><b>Task 8</b></p>	<p><b>Negotiate project agreements</b></p> <ul style="list-style-type: none"> <li>• Analyze the bounds of the negotiations for agreement</li> <li>• Assess priorities and determine ultimate objective(s)</li> <li>• Verify objective(s) of the project agreement is met</li> <li>• Participate in agreement negotiations</li> <li>• Determine a negotiation strategy</li> </ul>
<p><b>Task 9</b></p>	<p><b>Collaborate with stakeholders</b></p> <ul style="list-style-type: none"> <li>• Evaluate engagement needs for stakeholders</li> <li>• Optimize alignment between stakeholder needs, expectations, and project objectives</li> <li>• Build trust and influence stakeholders to accomplish project objectives</li> </ul>
<p><b>Task 10</b></p>	<p><b>Build shared understanding</b></p> <ul style="list-style-type: none"> <li>• Break down situation to identify the root cause of a misunderstanding</li> <li>• Survey all necessary parties to reach consensus</li> <li>• Support outcome of parties' agreement</li> <li>• Investigate potential misunderstandings</li> </ul>
<p><b>Task 11</b></p>	<p><b>Engage and support virtual teams</b></p> <ul style="list-style-type: none"> <li>• Examine virtual team member needs (e.g., environment, geography, culture, global, etc.)</li> <li>• Investigate alternatives (e.g., communication tools, colocation) for virtual team member engagement</li> <li>• Implement options for virtual team member engagement</li> <li>• Continually evaluate effectiveness of virtual team member engagement</li> </ul>
<p><b>Task 12</b></p>	<p><b>Define team ground rules</b></p> <ul style="list-style-type: none"> <li>• Communicate organizational principles with team and external stakeholders</li> <li>• Establish an environment that fosters adherence to the ground rules</li> <li>• Manage and rectify ground rule violations</li> </ul>

Domain II	Process—50%
<b>Task 1</b>	<b>Execute project with the urgency required to deliver business value</b> <ul style="list-style-type: none"> <li>• Assess opportunities to deliver value incrementally</li> <li>• Examine the business value throughout the project</li> <li>• Support the team to subdivide project tasks as necessary to find the minimumviable product</li> </ul>
<b>Task 2</b>	<b>Manage communications</b> <ul style="list-style-type: none"> <li>• Analyze communication needs of all stakeholders</li> <li>• Determine communication methods, channels, frequency, and level of detail for allstakeholders</li> <li>• Communicate project information and updates effectively</li> <li>• Confirm communication is understood and feedback is received</li> </ul>
<b>Task 3</b>	<b>Assess and manage risks</b> <ul style="list-style-type: none"> <li>• Determine risk management options</li> <li>• Iteratively assess and prioritize risks</li> </ul>
<b>Task 4</b>	<b>Engage stakeholders</b> <ul style="list-style-type: none"> <li>• Analyze stakeholders (e.g., power interest grid, influence, impact)</li> <li>• Categorize stakeholders</li> <li>• Engage stakeholders by category</li> <li>• Develop, execute, and validate a strategy for stakeholder engagement</li> </ul>
<b>Task 5</b>	<b>Plan and manage budget and resources</b> <ul style="list-style-type: none"> <li>• Estimate budgetary needs based on the scope of the project and lessons learnedfrom past projects</li> <li>• Anticipate future budget challenges</li> <li>• Monitor budget variations and work with governance process to adjust asnecessary</li> <li>• Plan and manage resources</li> </ul>
<b>Task 6</b>	<b>Plan and manage schedule</b> <ul style="list-style-type: none"> <li>• Estimate project tasks (milestones, dependencies, story points)</li> <li>• Utilize benchmarks and historical data</li> <li>• Prepare schedule based on methodology</li> <li>• Measure ongoing progress based on methodology</li> <li>• Modify schedule, as needed, based on methodology</li> <li>• Coordinate with other projects and other operations</li> </ul>

<p><b>Task 7</b></p>	<p><b>Plan and manage quality of products/deliverables</b></p> <ul style="list-style-type: none"> <li>• Determine quality standard required for project deliverables</li> <li>• Recommend options for improvement based on quality gaps</li> <li>• Continually survey project deliverable quality</li> </ul>
<p><b>Task 8</b></p>	<p><b>Plan and manage scope</b></p> <ul style="list-style-type: none"> <li>• Determine and prioritize requirements</li> <li>• Break down scope (e.g., WBS, backlog)</li> <li>• Monitor and validate scope</li> </ul>
<p><b>Task 9</b></p>	<p><b>Integrate project planning activities</b></p> <ul style="list-style-type: none"> <li>• Consolidate the project/phase plans</li> <li>• Assess consolidated project plans for dependencies, gaps, and continued businessvalue</li> <li>• Analyze the data collected</li> <li>• Collect and analyze data to make informed project decisions</li> <li>• Determine critical information requirements</li> </ul>
<p><b>Task 10</b></p>	<p><b>Manage project changes</b></p> <ul style="list-style-type: none"> <li>• Anticipate and embrace the need for change (e.g., follow change managementpractices)</li> <li>• Determine strategy to handle change</li> <li>• Execute change management strategy according to the methodology</li> <li>• Determine a change response to move the project forward</li> </ul>
<p><b>Task 11</b></p>	<p><b>Plan and manage procurement</b></p> <ul style="list-style-type: none"> <li>• Define resource requirements and needs</li> <li>• Communicate resource requirements</li> <li>• Manage suppliers/contracts</li> <li>• Plan and manage procurement strategy</li> <li>• Develop a delivery solution</li> </ul>



## Domain III

## Business Environment—8%

<p><b>Task 1</b></p>	<p><b>Plan and manage project compliance</b></p> <ul style="list-style-type: none"> <li>• Confirm project compliance requirements (e.g., security, health and safety, regulatory compliance)</li> <li>• Classify compliance categories</li> <li>• Determine potential threats to compliance</li> <li>• Use methods to support compliance</li> <li>• Analyze the consequences of noncompliance</li> <li>• Determine necessary approach and action to address compliance needs (e.g., risk, legal)</li> <li>• Measure the extent to which the project is in compliance</li> </ul>
<p><b>Task 2</b></p>	<p><b>Evaluate and deliver project benefits and value</b></p> <ul style="list-style-type: none"> <li>• Investigate that benefits are identified</li> <li>• Document agreement on ownership for ongoing benefit realization</li> <li>• Verify measurement system is in place to track benefits</li> <li>• Evaluate delivery options to demonstrate value</li> <li>• Appraise stakeholders of value gain progress</li> </ul>
<p><b>Task 3</b></p>	<p><b>Evaluate and address external business environment changes for impact on scope</b></p> <ul style="list-style-type: none"> <li>• Survey changes to external business environment (e.g., regulations, technology, geopolitical, market)</li> <li>• Assess and prioritize impact on project scope/backlog based on changes in external business environment</li> <li>• Recommend options for scope/backlog changes (e.g., schedule, cost changes)</li> <li>• Continually review external business environment for impacts on project scope/backlog</li> </ul>
<p><b>Task 4</b></p>	<p><b>Support organizational change</b></p> <ul style="list-style-type: none"> <li>• Assess organizational culture</li> <li>• Evaluate impact of organizational change to project and determine required actions</li> <li>• Evaluate impact of the project to the organization and determine required actions</li> </ul>

## PMP® Eligibility Requirements

Educational Background	Project Management Experience	Project Management Education
Secondary degree (high school diploma, associate's degree or global equivalent)	Minimum five years/60 months unique non-overlapping professional project management experience during which at least 7,500 hours were spent leading and directing the project*	35 contact hours of formal education
Four-year degree (bachelor's degree or global equivalent) or Master's degree	Minimum three years/36 months unique non-overlapping professional project management experience during which at least 4,500 hours were spent leading and directing the project*	35 contact hours of formal education

Source: PMI® PMP® Certification Handbook

## PMP® Certification Fees

Exam Administration Type	PMI Member Status	US Dollars
Center-Based Testing (CBT) Paper-Based Testing (PBT)	Member	\$405
Center-Based Testing (CBT) Paper-Based Testing (PBT)	Nonmember	\$575
Reexamination CBT/PBT	Member	\$275
Reexamination CBT/PBT	Nonmember	\$375

## PMP® Examination Information

No. of Scored Questions	No. of Pretest (Unscored) Questions	Total Examination Questions	Allotted Examination Time
175	5	180	4 hours to 230 Minutes

Source: PMI® PMP® Certification Handbook

## PMP® Exam Format

PMP Exam Blueprint	
From the PMP Examination Content Outline	
Domain	Percentage of Questions
1. People	42%
2. Process	50%
3. Business Environment	8%
<b>TOTAL</b>	<b>100%</b>

## PMP Target Audience

<b>Project Managers</b>
<b>Project Team Managers</b>
<b>Project Leaders</b>
<b>Project Coordinators</b>
<b>Project Executives</b>
<b>Project Consultants</b>
<b>Project Engineers</b>
<b>Project Associates</b>
<b>Software Developers and many more designations</b>

## Top 25 Countries with Highest Project Manager Salaries

Annualized Salary (in U.S. Dollars) by Country		
SL.No	Country	Annual Salary (USD)
1	Switzerland	\$130,966
2	United States	\$112,000
3	Australia	\$108,593
4	Germany	\$88,449
5	Netherlands	\$86,292
6	United Arab Emirates	\$84,930
7	New Zealand	\$84,480
8	Qatar	\$82,314
9	United Kingdom	\$81,227
10	Belgium	\$78,035
11	Ireland	\$75,506
12	Hong Kong	\$74,160
13	Sweden	\$73,769
14	Canada	\$73,495
15	South Africa	\$71,802
16	Singapore	\$67,875
17	Saudi Arabia	\$63,979
18	Japan	\$62,930
19	France	\$62,562
20	South Korea	\$62,300
21	Italy	\$53,933
22	Chile	\$51,340
23	Spain	\$48,539
24	Brazil	\$45,114
25	Poland	\$40,117

Source: PMI® Project Management Salary Survey - 10th Edition



## About iCert Global

We are an Education Technology company providing certification training courses to accelerate careers of working professionals worldwide. We impart training through instructor-led classroom workshops, instructor-led live virtual training sessions, and self-paced e-learning courses.

We have successfully conducted training sessions in 108 countries across the globe and enabled thousands of working professionals to enhance the scope of their careers.

Our enterprise training portfolio includes in-demand and globally recognized certification training courses in Project Management, Quality Management, Business Analysis, IT Service Management, Agile and Scrum, Cyber Security, Data Science, and Emerging Technologies. Download our [Enterprise Training Catalog here](#).

Visit us at [www.icertglobal.com](http://www.icertglobal.com) for more information about our professional certification training courses in your location.





**6220 Westpark Dr, Suite 180,  
Houston, TX 77057**



Facebook



LinkedIn



Twitter



YouTube



Instagram



Pinterest

### Contact Us:

**USA:** +1-(713)-287-1213 / +1-(713)-287-1214 / +1-(713)-287-1053 / +1-(713)-287-1355

**UK:** +44-1-322-476-113 | **AUS:** +61-2 6171 0726 | **BHR:** +973-16-196142

**IND:** +91-988-620-5050 | **Operations:** +1-(713)-287-1187, +1-(713)-287-1319



**WhatsApp us on +1-(713)-287-1213**

**Corporate Training: +1-(713)-518-1852**

**Email us at [info@icertglobal.com](mailto:info@icertglobal.com) | [support@icertglobal.com](mailto:support@icertglobal.com)**

**Visit us at [www.icertglobal.com](http://www.icertglobal.com)**

PMI®, PMP®, PMBOK® are registered marks of the Project Management Institute, Inc.